

CURRICULUM VITAE

Name: Juma A. Abu-Hakmeh
Nationality: Jordanian
Place & Date of Birth: Jerico, October 1957
Marital Status: Married (Four Children)

Education:

- “A” Level /South Trafford College of Further Education Manchester-UK, 1975-77
- BSC Degree (Sand. Course), Chemical Engineering / Glamorgan University, South Wales-UK, 1977-81
 - Shipping Diploma – Middle East Center for Higher Education ,1985

Languages:

- Arabic (Mother Tongue), English (Excellent Command)
- German and Turkish (little).

Recent professional Experiences

- Member of the Steering Committee, Euro-Jordanian Action for the Development of Enterprise (EJADA), JORDAN
- Board member of Jordan Human Resources Management Association (JHRMA).
- Permanent member of the JV2020 initiative aiming at doubling the GDP by the year 2020.
- Permanent member of TIJARA Strategy aiming at enhancing investment between Jordan & USA through FTA.
- Participation in various Seminars, Conferences, Exhibitions, Economic Missions & Study Tours in different countries abroad.
- Lecturer in an ILO training course in Torino –Italy titled Socially Responsible Enterprise Restructuring.
- Presenter in the 3rd Forum of the Jordan Ambassadors held at the Dead Sea, 2004.
- Presenter in the conference of competition law, Jordan 2005.
- Trainer in various management fields.

Professional Experiences

- **Senior Regional Expert GIZ Yemen. Business Enabling Environment. (April2008 till 31.March 2015)** Main Partners are Ministry of Industry and Trade, General Investment Authority and Federation of Yemen Chambers of Commerce and Industry

▪ **Expert pool consultant for GIZ and other organizations (April 2015- up-to-now)**

Conduct a study for GIZ Yemen on how to develop clearly defined emergency activities and concepts for interventions with Yemeni private sector organizations as well as drafting a first concept for the set-up of a politically neutral Think Tank on the topic of support to the strengthen of the private sector after war (November 2015 – January 2016)

▪ **Free Lancer (2006-2007)**

▪ **Director General, Amman Chamber of Industry (September 2000-2006)**
AMMAN /JORDAN-

- Embraces 7000 manufacturing enterprises
- Cooperation with International and Domestic Organizations i.e. ILO, ALO, EC, & Chambers of Commerce & Industry local and abroad.
- Funding and Modernization Pogrammes: USAID (AMIR), JUSBP,NAFES, EJADA
- ACI partnered with EJADA in establishing
 - The Euro – Jordanian Advanced Business Institute (EJABI).
 - The Jordan Innovation Center.
 - The Euro Information & Communication Center (EICC).
 - EBDA project – over 5000 members of the economic sector were trained on E-Commerce.
 - Contacted not less than 30 training courses yearly to members of the chamber in cooperation with the German Federation of Industry & Trade (DIHK).

▪ **General Manager, Rum Metal Mfg. Co., JORDAN(1997-2000)**

- Major products of the company: Home Appliances i.e. Gas Cookers, Washing machines & Electrical Water Heaters, Office Metal Furniture, Solar Water Heaters, Dies & Tools

▪ **Partner, Palestine Drug Store, Amman.(1994-97)**

- Import Pharmaceuticals from principals in Europe and Distribute them to over 1000 local pharmacies

▪ **Electro Décor, Jeddah-Saudi Arabia (1990 – 1994)**

- **Assistant Managing Director, 1992-1994**

During the period of occupation I visited worldwide Exhibitions in Germany, Holland, Taiwan, and China related to Signage, Graphic and other general trading fields

- ***Production Manager*** , 1990-92 -
 - ***The Company's total employees exceeded 600 & specialized in manufacturing road signs, advertising signs, street naming signs, internal & external signs, car plates & different communication equipment.***

- **Arab Aluminum Industry ARAL, JORDAN (1985-90)**
 - Production Manager – (1989-90)
 - Manager of Anodizing, Paint & Water Treatment Plant. (1985-89).
The company produces Aluminum profiles for external uses.

- **Jordan Fertilizer Industry / Aqaba-JORDAN -(1981-1985)**
 - Operation Engineer in Phosphoric Acid Plant (1981-82).
 - Costing Engineer (1982-1984)
 - Working together with the Company's Technical Consultant – ***Mitsui Chemicals of Japan***
The work involved:
 - Project Costing, Financial Projections, Following Contractual Issues with the General Contractor (SPIE Batingnelles)
 - Planning & Development Engineer, (1984-85)

Training Courses

- ***Dia-Prosim Ltd., UK***
Process Development Laboratory, 1978-79
- ***Re-Chem International Ltd.***
Organic & Inorganic Wastes, UK, March-July 1980
- Phosphate Fertilizers/Gabes-Tunisia, June-July, 1983
- Shipping Agents Committee, Amman - Jordan
Junior Shipping Course, December 1983
- Shipping Agents Committee Amman - Jordan
Senior Shipping Course, April 1984
- Jordan Institute of Management Amman - Jordan
Industrial Costing Course, May 1984
- Shipping Agents Committee, Amman - Jordan
Final Shipping Course, **Diploma in Shipping with distinction from the Arab Center for Higher Education & Recognized from both Cardiff University & Plymouth Polytechnic in UK, January 1985**

- Visits to many different Aluminium Factories in UK, April 1986
 - Visits to different Aluminum Factories in Italy, December 1986
- Jordan Institute of Management, Amman - Jordan Quality Control Course, November 1988
- Jordan University- Marketing Strategies Course, October 1989
- Management consulting by the institute of management consultants of Jordan – November 2000.
- Powerful presentation Sept. 2004
- Security Awareness Training 17-19 May 2009. Yemen
- Working with Multi-Stakeholder Dialogues 30th June – July 3rd 2009. Germany
- Capacity Works. Management Model for Sustainable Development. 30 Oct-03 November 2010.GIZ Yemen
- Human Rights and Gender Equity.06-07 November 2010.GIZ Yemen.
- Implementing Sustainable Change. RIPA International.London-UK,29thNovember-3rd December 2010.
- Private Sector development in post Conflict Situation.19 September 2011.GIZ Amman-Jordan.
- Certified Professional Manager. Meirc Training and Consulting.Dubai-UAE.13-17 November 2011.
- Train the Trainer for professionals ,ICTN-Lebanon, 26-30 August 2013.
- Psychological first aid and crises intervention for survivors of potential Traumatic Experiences. GIZ-Yemen 11-12 June 2014.

Co-Author:

- **Dictionary English-Arabic**
Commercial, International Trade & Shipping Terms
By Juma Abu-Hakmeh & Alan Branch, 1988
- **Valuable Quotations & Precious Wisdoms, English –Arabic,2012**

References:

To be furnished upon request

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